

For immediate release

**SECURITIES ASSOCIATION OF SINGAPORE'S UNIFIED APPROACH FOR
CUSTOMERS TO DEAL IN SPECIFIED INVESTMENT PRODUCTS**

Singapore, 17 June 2013

In response to The Monetary Authority of Singapore's letter to The Straits Times on 15 May 2013 "MAS explains need for exam" and Business Times article "Module 6A: issues still unresolved as deadline nears" on 12 June 2013, the Securities Association of Singapore is pleased to inform customers on the unified solution to be adopted by its members should they wish to deal in Specified Investment Products (SIPs) where their trading representatives have not attempted or passed the Capital Markets and Financial Advisory Services (CMFAS) Module 6A examination from 1 July 2013.

The collective approach is to give SIP-qualified customers the option to decide:-

- (a) To self-execute their orders through an electronic platform; and/or
- (b) Communicate with a qualified representative who has passed the CMFAS M6A examination to follow up on their SIPs-related dealing needs.

A trading representative must pass the CMFAS M6A examination in order to deal in any SIPs for his or her clients. Examples of SIPs include certain securities, covered warrants, exchange traded funds or extended settlement contracts.

A representative is not allowed to deal in SIP orders for his or her customers till he/she passes the CMFAS M6A examination. Such representatives (referred to as EIP-Qualified) are confined to dealing in Excluded Investment Products (EIPs) which include corporate shares or stocks and REITs listed on Singapore Exchange or approved foreign exchanges such as HKSE, Bursa Malaysia, NYSE or LSE etc.

Where the customer is presently serviced by an EIP-Qualified representative, the customer will be duly informed. If the customer still wishes assistance, he/she will be redirected to a qualified representative to handle his/her SIP dealing and dealing-related needs or be given contact particulars of the designated qualified representative for the customer to call directly.

Upon request, the customer shall also be given the option to be serviced by a single qualified representative for his or her dealing and dealing-related needs which include both the Excluded and Specified Investment Products.

SAS priority is to provide as much help as possible to the group of EIP-Qualified representatives to encourage them to attempt and pass the required CMFAS M6A examination. In this regard, it had specifically developed a preparatory course last year to prepare them for the examination. The SAS is pleased to note the high participation rate for the preparatory course. Nevertheless, it remains cognizant of the fact that there are trading representatives who have decided to deal in only EIPs for their customers.

SIP-qualified customers and EIP-Qualified representatives shall be duly notified by member broking firms on the arrangement.

About Securities Association of Singapore

The Securities Association of Singapore is an association of securities companies coming together with the common objective of providing a forum for members to meet and discuss key issues concerning the securities and investment industry. The SAS actively engages regulators and policy makers as well as the Singapore Exchange and other players in the securities industry, on strategic, regulatory, technology and operational issues affecting the industry. Its membership consists of local broking houses, foreign stockbrokers and a chapter for market players in OTC margin products.

For media queries please contact:

Ms Melinda Sam

Chief Executive Officer

Securities Association of Singapore

DID: +65 6225-4380

Email: ceosas@thesas.org.sg